

## Studienverlauf

	Human Resource Management and Personnel Psychology / Personalwirtschaft u. Personalpsychologie	Behavior in Organizations /Verhalten in Organisationen	Market and competition / Markt und Wettbewerb	Behavioral Economics / Ökonomische Prozesse und Verhalten	Methodology / Methodik
1	Strategic Human Resource Management <b>Pflicht</b> Ringlstetter (WFI), VHB! Belegung auch im 2. Semester möglich		Psychology of Social and Economic Processes <b>Pflicht</b> Kals (PPF)	Consumer Psychology and Decision Making <b>Pflicht</b> Matta (WFI)	Business and Psychology: Joint Seminar with Tandem Projects (Studium.Pro: Pro Diskurs) <b>Pflicht</b> Wiederhold (WFI)
	People Analytics <b>Wahlpflicht</b> Ringlstetter (WFI), VHB! ab WiSe 2022/23 (danach Angebot in jedem Semester)	Service Management <b>Wahlpflicht</b> Hogreve (WFI)	Sales Management <b>Wahlpflicht</b> Ruhnau (WFI)	Economics of Consumption: Theory and Experimental Evidence <b>Wahlpflicht</b> Danzer (WFI)	Fundamentals Psychological Assessment <b>Pflicht</b> Zoelch (PPF)
2	Psychologie der Führung und Motivierung <b>Wahlpflicht</b> Kals (PPF)	Case Studies in International Management <b>Wahlpflicht</b> Gelbrich (WFI)	Innovation and Creativity in Individuals, Teams, and Organizations <b>Wahlpflicht</b> Matta (WFI)	Advanced Topics in Consumer Psychology for a Better World <b>Wahlpflicht</b> Matta (WFI)	Konsumentenverhalten und Marktforschung <b>Wahl</b> Büschen (WFI)
	Human-Technology Interaction: Potential and Application <b>Wahlpflicht</b> Pfeuffer (PPF)	Return on Service Management <b>Wahl</b> Hogreve (WFI)	Psychology of Responsibility, Justice, and Values <b>Wahlpflicht</b> Kals (PPF)	Behavioral Finance <b>Wahl</b> Streich (WFI)	Data Collection Methods in the Social and Behavioral Sciences <b>Wahl</b> Moser (VHB)
	Arbeitsrecht <b>Wahl</b> Heinrich (WFI)	Project in Service and Innovation Management <b>Wahl</b> Hogreve (WFI)	Cross-Cultural Management <b>Wahlpflicht</b> Gelbrich (WFI)	Unternehmensexistethik <b>Wahl</b> Sandner (WFI)	
			Digital Marketing <b>Wahlpflicht</b> Ruhnau (WFI)		
			Seminar internationales Management <b>Wahlpflicht</b> Gelbrich (WFI)		
3	Leadership and Communication in Global Business <b>Wahlpflicht</b> Achtung: 3 ECTS (VHB)	Personalentwicklung in der Freiwilligen- und Erwerbsarbeit <b>Wahlpflicht</b> Kals (PPF)	Aktuelle Trends der psychologischen Diagnostik in Arbeit und Gesellschaft <b>Wahlpflicht</b> Rentzsch (PPF)	Quasi-experimental Policy Evaluation <b>Wahlpflicht</b> Danzer (WFI)	
				Forschungsmethoden in der Psychologie <b>Wahlpflicht</b> Steinhauser (PPF)	
				Eignungsdiagnostik am Arbeitsplatz <b>Wahlpflicht</b> Rentzsch (PPF)	
	Empirical Research in Business and Psychology, Interdisziplinäres Forschungsseminar* <b>Pflicht</b> (5 Credits) Kals (PPF)				
4	Masterarbeit**; Empirical Research in Business and Psychology; Interdisziplinäres Forschungsseminar* <b>Pflicht</b> (5 Credits) Kals (PPF)				

\* Das Forschungsseminar geht über zwei Semester, wobei der Arbeitsaufwand in jedem Semester 5 ECTS umfasst (insgesamt 10 Credits).

\*\* 5 der 30 Credits der Masterarbeit werden bereits im dritten Semester im Rahmen der Vorbereitung der Masterarbeit erbracht.

## Study Plan

	Human Resource Management and Personnel Psychology	Behavior in Organizations	Market and Competition	Behavioral Economics	Methods
1	<b>Strategic Human Resource Management</b> <b>Required</b> <i>Ringlstetter (WFI), VHB! Can also be taken in second semester</i>	<b>Work &amp; Health: Basics</b> <b>Required</b> <i>Thomas (PPF)</i>	<b>Psychology of Social and Economic Processes</b> <b>Required</b> <i>Kals (PPF)</i>	<b>Consumer Psychology and Decision Making</b> <b>Required</b> <i>Matta (WFI)</i>	<b>Business and Psychology: Joint Seminar with Tandem Projects (Studium.Pro: Pro Diskurs)</b> <b>Required</b> <i>Wiederhold (WFI)</i>
	<b>People Analytics</b> <b>Required elective</b> <i>Ringlstetter (WFI), VHB! Start in winter term 2022/23 (offered every semester afterwards)</i>	<b>Service Management</b> <b>Required elective</b> <i>Hogreve (WFI)</i>	<b>Sales Management</b> <b>Required elective</b> <i>Ruhnau (WFI)</i>	<b>Economics of Consumption: Theory and Experimental Evidence</b> <b>Required elective</b> <i>Danzer (WFI)</i>	<b>Fundamentals Psychological Assessment</b> <b>Required</b> <i>Zoelch (PPF)</i>
2	<b>Psychology of Leadership and Motivation</b> <b>Required elective</b> <i>Kals (PPF)</i>	<b>Case Studies in International Management</b> <b>Elective</b> <i>Gelbrich (WFI)</i>	<b>Innovation and Creativity in Individuals, Teams, and Organizations</b> <b>Required elective</b> <i>Matta (WFI)</i>	<b>Behavioral Finance</b> <b>Elective</b> <i>Streich (WFI)</i>	<b>Data Collection Methods in the Social and Behavioral Sciences</b> <b>Wahl</b> <i>Moser (VHB)</i>
	<b>Human-Technology Interaction: Potential and Application</b> <b>Elective</b> <i>Pfeuffer (PPF)</i>	<b>Return on Service Management</b> <b>Elective</b> <i>Hogreve (WFI)</i>	<b>Psychology of Responsibility, Justice, and Values</b> <b>Required elective</b> <i>Kals (PPF)</i>	<b>Advanced Topics in Consumer Psychology for a Better World</b> <b>Required elective</b> <i>Matta (WFI)</i>	<b>Consumer Behavior and Market Research</b> <b>Elective</b> <i>Büschenken (WFI)</i>
	<b>Labour Law</b> <b>Elective</b> <i>Heinrich (WFI)</i>	<b>Project in Service and Innovation Management</b> <b>Elective</b> <i>Hogreve (WFI)</i>	<b>Cross-Cultural Management</b> <b>Required elective</b> <i>Gelbrich (WFI); start in summer term 2022</i>	<b>Business Ethics</b> <b>Elective</b> <i>Sandner (WFI)</i>	
			<b>Digital Marketing</b> <b>Required elective</b> <i>Ruhnau (WFI)</i>		
			<b>Seminar Internationales Management</b> <b>Required elective</b> <i>Gelbrich (WFI)</i>		
3					
	<b>Leadership and Communication in Global Business</b> <b>Required elective</b> <i>Attention: 3 ECTS (VHB)</i>	<b>Personal Development in Voluntary and Paid Work</b> <b>Required elective</b> <i>Kals (PPF)</i>	<b>Current Trends in Psychological Assessment</b> <b>Required elective</b> <i>Rentzsch (WFI)</i>	<b>Quasi-experimental Policy Evaluation</b> <b>Required elective</b> <i>Danzer (WFI)</i>	
					<b>Research Methods in Psychology</b> <b>Required elective</b> <i>Steinhauser (PPF)</i>
					<b>Job-Related Assessment</b> <b>Required elective</b> <i>Eifler (GGF)</i>
<b>Empirical Research in Business and Psychology, Interdisciplinary research seminar*</b> <b>Required (5 Credits)</b> Kals (PPF)					
4	<b>Master thesis**, Empirical Research in Business and Psychology, Interdisciplinary research seminar*</b> <b>Required (5 Credits)</b> Kals (PPF)				

\* The research seminar lasts two semesters, with the workload in each semester comprising 5 ECTS credits (total: 10 Credits).

\*\* 5 of the 30 Credits of the Master's thesis are already earned in the third semester as part of the preparation of the Master's thesis.